

IMCD GROUP

Fact sheet

Company

IMCD Group is a leading international company in sales, marketing and distribution of specialty chemicals and food ingredients. The company has a strong position in Europe and Australia for the following markets: detergents, coatings, food & nutrition, lubricants, personal care, pharmaceuticals, plastics and synthesis.

Representing major producers, our sales people are market focused technical experts who offer solutions for customers' problems utilising our comprehensive and complementary product portfolio.

IMCD partners with leading logistic service providers in all territories to offer tailored solutions that meet any business requirement.

With over 1000 high-calibre professionals in 36 countries, IMCD offers a unique combination of local understanding backed by an impressive international infrastructure. IMCD: Value through expertise.

Expertise

Our eight technical academies and competence centres in Europe, Asia-Pacific and Africa provide training in marketing, trend analysis and cross-fertilisation across all sectors of our business. Knowledge and expertise we freely share.

By partnering with our customers on research formulations, carrying out competitive matching and sharing new application opportunities, we've delivered some of the leading, innovative and environmentally friendly solutions for the modern markets.

Our scientists and technical managers in the laboratories use this opportunity to help customers test the performance of raw materials and experience the finished product. Where we don't have laboratories, we nonetheless provide high quality technical service at our customers' premises.

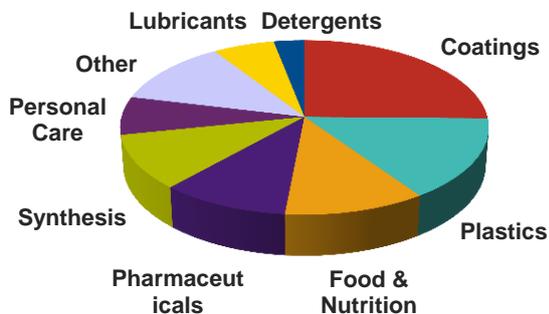


Supply Chain

IMCD outsources all its logistics to well established third party service providers. This way we ensure maximum flexibility in the modern markets with constant changing demands.

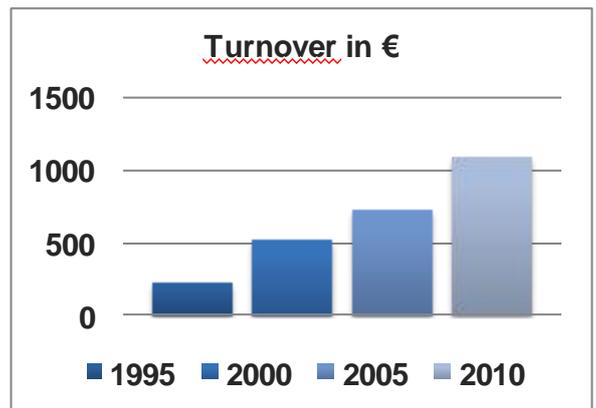
Besides a robust IT infrastructure and tailored service level agreements our HSEQ team provides expert knowledge on regulations for the storage, handling and distribution of chemicals, food & pharmaceutical ingredients. Internal audits secure regulatory compliance and a high level of service.

IMCD fosters culture that drives innovation and continuous improvement. IMCD is the first distributor to win the Lean and Green Award for sustainability. We believe that sustainability functions as a source of inspiration for innovative thinking that contributes to the development of new concepts and services for our business partners. As a part of this our third party logistics should not – and cannot – stay behind. This is why we have made the goal of reducing the carbon footprint by 20% by year 2012 one of our main business goals.



Growth

IMCD Group has doubled in size over the past decade, with a proven track record of successful growth in Europe, Africa and Asia-Pacific. This is the product of our in-depth customer knowledge and penetration and has resulted in growth across all target sectors.



People

Believing in being close to our customers, having people on the ground, listening to customers, finding solutions and understanding market dynamics is what has enabled IMCD's success and growth. Attraction and retention of high-calibre people is fundamental to the company.

IMCD teams are renowned for their technical expertise, high level of professionalism and strong, supportive culture. Some of our high caliber technical staff include: 6 Pharmacists, 8 PhD level scientists, 15 Masters level scientists (chemical engineers), 6 Food Technology scientists, 4 Master in Bioscience and Bioengineering and many more.

